

opentext™

eBOOK

SAP and OpenText: Better Together

A partnership honed over decades.
The focus: finding new ways to deliver
more for customers around the world.



Contents

Intelligent information matters	3
Major challenges. Powerful outcomes.	5
How resilience happens	10
SAP and OpenText can take you further – together	13

Intelligent information matters



Intelligent information matters

Now, more than ever

We're experiencing the fastest, deepest, most consequential technology disruption in the history of the world.

Years of digital transformation planning are now compressed into a few short months of delivery.

As a result, virtually every enterprise is working to overcome large-scale challenges, in these key areas:

1. Customer loyalty	5. Dynamic processes
2. Digital work	6. Business efficiency
3. Supply chain disruption	7. Disruptive technologies
4. War for talent	8. Mergers and acquisitions

Winning the race to recover means rethinking the future, leveraging technology to be stronger, faster, and more resilient.

Together, SAP and OpenText are helping world-leading organizations seize new digital capabilities in the cloud; redefine content, supply chains and customer experience; and re-envision enterprise processes.

We can help you, too.

**Major
challenges.
Powerful
outcomes.**



Results you can count on.

Successful digital transformation requires the world's best partners. For 25+ years, global enterprises have turned to SAP and OpenText to address their biggest challenges. In recent months, we've helped address these issues, and many more.

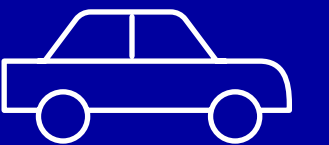
*“Oil market challenges triggered a company restructuring. Our **agile HR processes** ensured our transformation was successful.”*



*“Our 30-year-old corporate landscape needed a **total digital transformation** – from the ground up.”*



*“To support a new electric vehicle launch, our entire **customer service process** required streamlining.”*



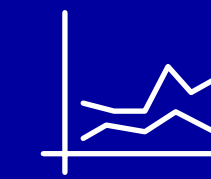
*“Our workforce is aging, and as a new generation takes over, our **innovation strategy** needed to catch up.”*



*“With thousands of remote call center employees, we needed to **rethink onboarding, performance management and compensation, at scale.**”*



*“Moving to SAP S4/HANA, we needed to **transform AR and AP processes** to improve cash flow*



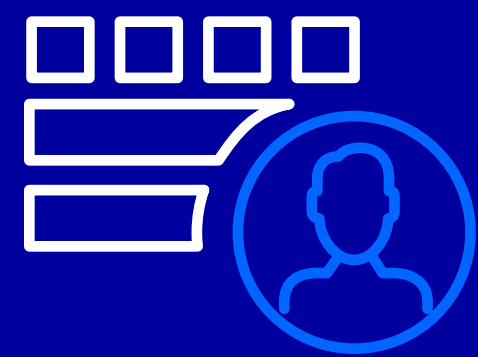
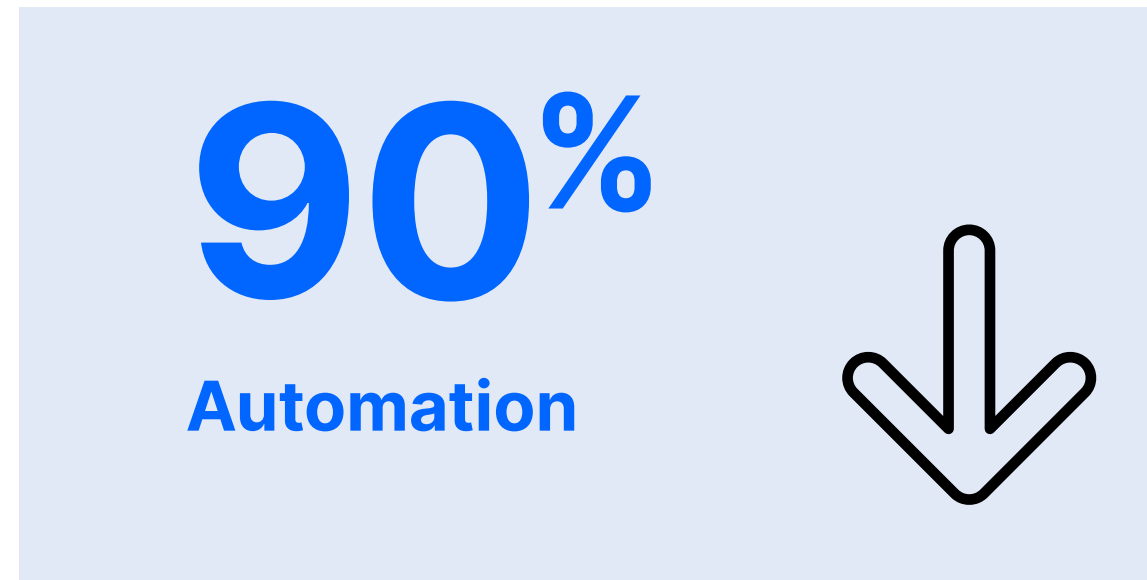
And when organizations put their trust in SAP and OpenText, the results are world-class, too.

What could you achieve with gains like these?



Automating financial processes:

New Zealand retailer Foodstuffs automated the processing of 90% of incoming documents.



“There is absolutely no way the team could handle processing if the OpenText solution was not in place. We need the automatic flow rate to stay where it is because we don’t even have to look at 90 percent of incoming documents. It’s now a business-critical process.”

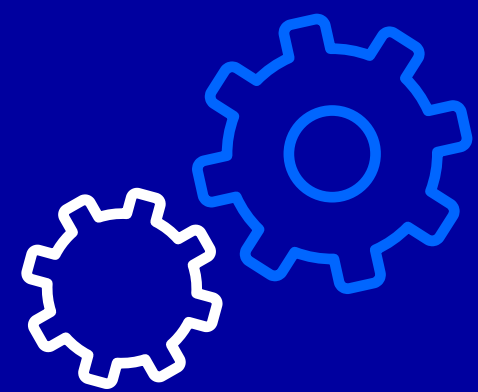
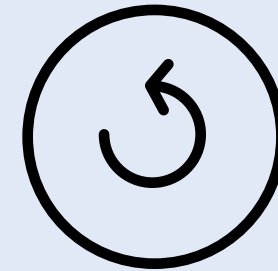


Simplifying the transition to SAP S/4HANA:

Utilities leader Engie Electrabel migrated 27TB of data to the OpenText cloud in preparation for the move, with no impact on business operations.

27TB

Archived



“The solution is meeting our objectives to help us lower and stabilize our operational costs [and] provide access for our customers, improving security, monitoring and administration.”





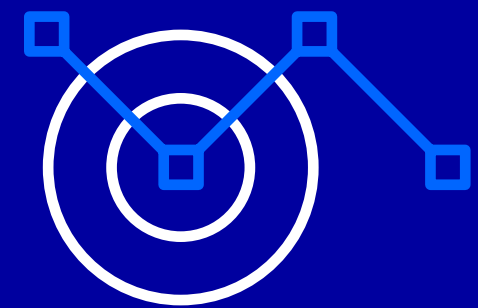
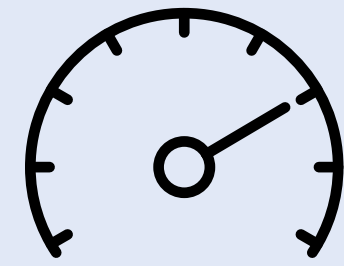
Old World Industries, LLC

Improving productivity in payment processes:

Global automotive and chemical leader Old World Industries LLC has improved vendor payment productivity by 33%.

Improved by

33%



“OpenText definitely provided key tools to continue being able to pay all of our vendors in a timely manner.”



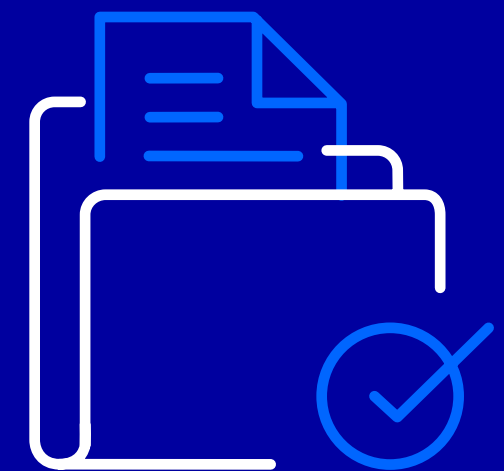


Rethinking supply chain management and strategic sourcing.

Financial corporation FDN realized a 940% gain in process efficiency.

940%

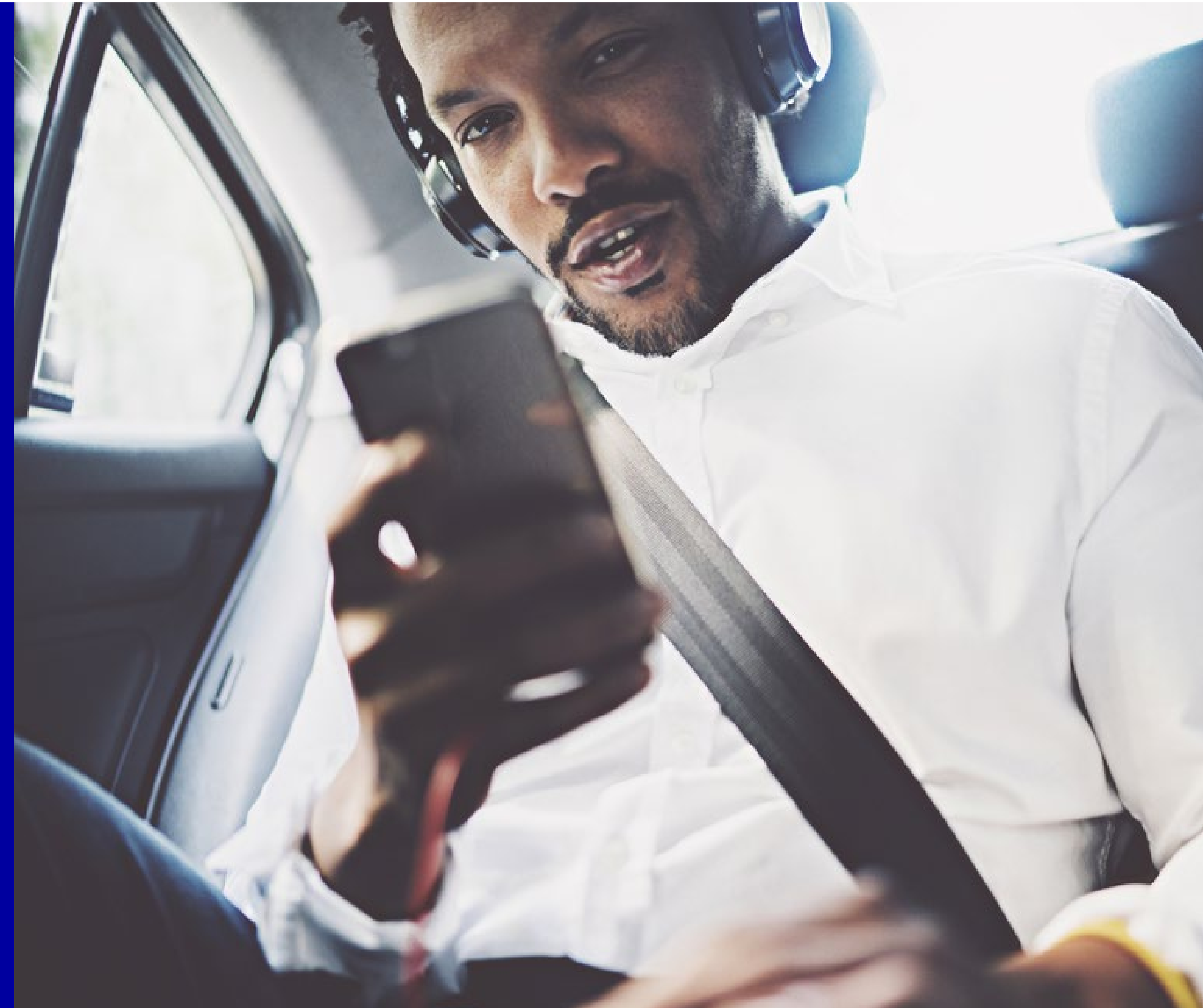
Gain



“The drafting of supplier contracts, with multiple versions, many individuals and departments being involved, numerous reviews and approvals etc., used to take anything up to six months to complete. With OpenText we have now reduced this to typically just five days, a massive efficiency gain.”



How resilience happens



Solutions to help you win the race to recover. And prepare for whatever's next.

**Your goal: Improve productivity before, during
and after your move to SAP S/4HANA**

**What you can achieve with OpenText Productivity
Solutions for SAP S/4HANA:**

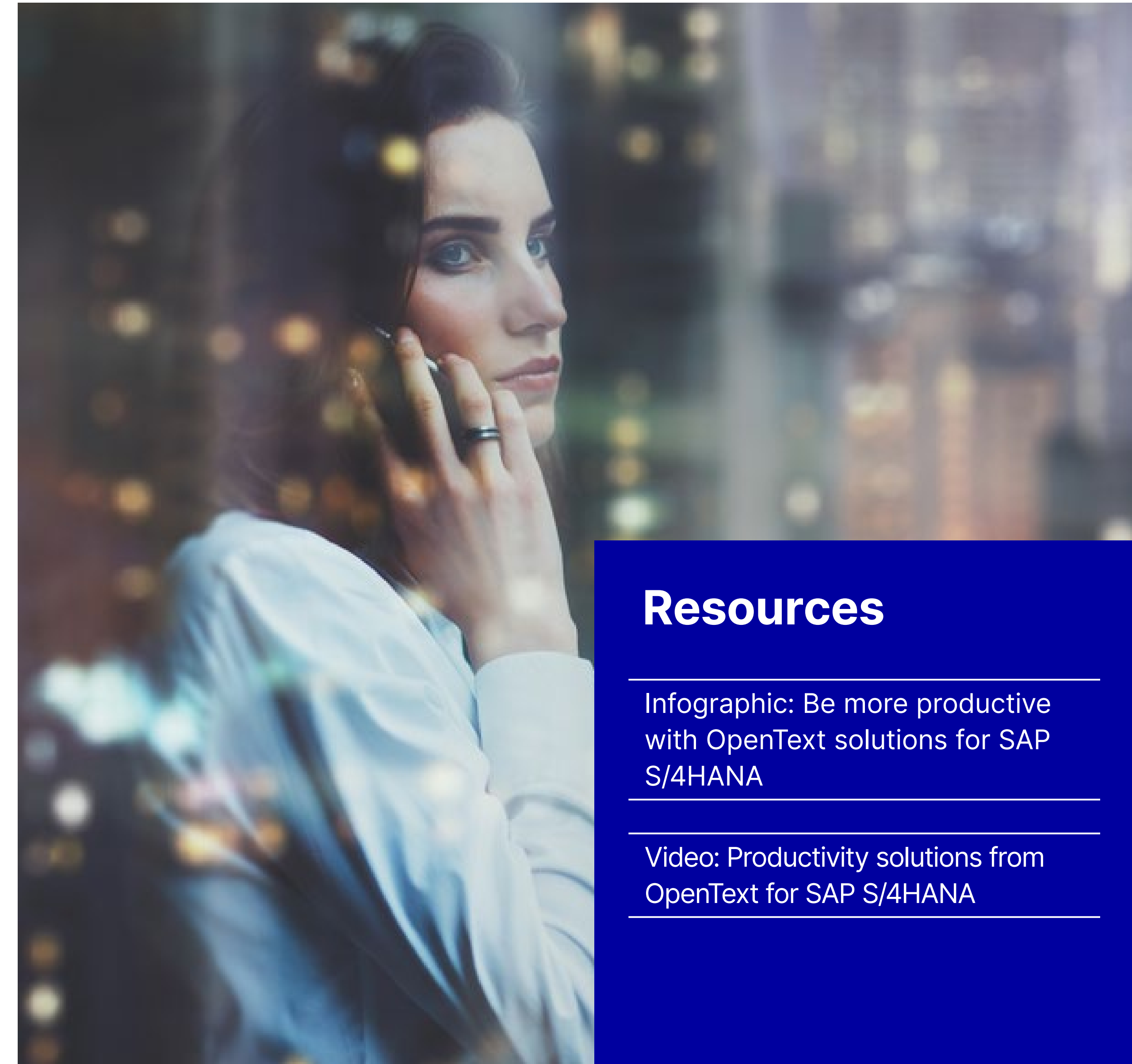
- 1. Streamline your data platform:** Optimize your data footprint, simplify the move, and access documents right in SAP S/4HANA.
- 2. Gain intelligent automation:** Transform key processes such as order-to-cash and procure-to-pay for better cash positions, cost savings, and customer/supplier experiences.

OpenText solutions:

[OpenText Vendor Invoice Management for SAP Solutions](#)

[OpenText Core Archive for SAP Solutions](#)

[OpenText Core Capture for SAP Solutions](#)



Resources

[Infographic: Be more productive with OpenText solutions for SAP S/4HANA](#)

[Video: Productivity solutions from OpenText for SAP S/4HANA](#)

Your goal: Collaborate with maximum efficiency in SAP S/4HANA

What you can achieve:

Work from anywhere: Collaborate inside and outside SAP processes with Microsoft 365 integration (including the Office suite and Teams). Control content sprawl with one governed source of truth for all content in SAP and Microsoft 365.

OpenText solutions:

[OpenText Extended ECM for Microsoft Office 365](#)



Your goal: Enterprise transformation

Digital isn't optional anymore. To become an Intelligent Enterprise you need to ensure that transformed business processes use information effectively.

[OpenText Extended ECM for SAP Solutions](#)

Transform experiences, streamline processes, and improve compliance with an intelligent platform for enterprise content services.

[OpenText Extended ECM for Capital Projects and Operations](#)

Speed operations, reduce shutdown and outage times, and boost up-time revenue.

[OpenText Document Presentment for SAP Solutions](#)

Combine X&O data into interactive omnichannel communications, and automate the production of process content.

[OpenText Digital Asset Management for SAP Solutions](#)

Support the entire digital asset lifecycle to create immersive media experiences across all customer touchpoints.

[OpenText Extended ECM for SAP SuccessFactors](#)

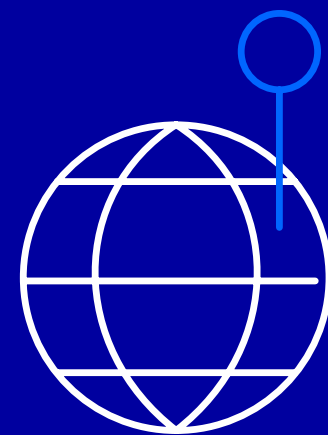
Deliver exceptional employee experiences from hire to retire, with scalable, efficient and compliant digital HR content management.



**SAP and
OpenText
can take you
further –
together**



**25+ years of
distinction with
over 5,000
joint customers
and 2 million
subscribed
cloud users in
120+ countries.**



Get there. Starting now.

SAP and OpenText run better together to ensure our clients fuel innovation, gain strategic insights and make substantial impacts by putting information and content into context. The leader in Enterprise Information Management, OpenText is SAP's largest global solution extension partner.

With OpenText solutions for SAP, you gain:

- **Complete support** for SAP RISE, SAP S/4HANA Cloud, SAP S/4HANA Private Cloud and SAP ERP Cloud (+HEC and On-premises).
- **Game-changing innovation** from a strategic partnership based on co-development that ensures solutions run seamlessly together.
- **Solution integrity, quality, and security** tested against SAP's Premium Qualification standards.

About OpenText

OpenText has:

- **75K+** enterprise and 470k+ SMB customers
- **100M+** end users
- **100+** offices worldwide
- **6000+** trained and certified information management professionals
- **Trillions** in network commerce
- **Three** exabytes of information under management

90% of Fortune 1000 companies use OpenText.

Are you ready to join them?

Resources

[OpenText solutions for SAP](#)

[SAP and OpenText success stories](#)

[Infographic: Be more productive with OpenText solutions for SAP S/4HANA](#)

[Video: Productivity solutions from OpenText for SAP S/4HANA](#)

[OpenText and SAP Digital Zone: On-demand webinars, analyst reports, case studies, whitepapers and more](#)



About OpenText

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on-premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit opentext.com.

opentext.com

[Twitter](#) | [LinkedIn](#) | [CEO Blog](#)

Copyright © 2021 Open Text. All Rights Reserved. Trademarks owned by Open Text. For more information, visit: <https://www.opentext.com/about/copyright-information> SKU 18477